

The evolution of a great idea on Outdoor!

A simple message is usually more effective than all the details.

For a local seed company, a marketing idea takes root on their billboard.

Seeds for Sale

- Lawn & Pasture Grass Seed
- Wildlife Food Plot Seed
- Wild Flower Seed
- Organic Vegetable
- DOT & Erosion Control Mixtures

NCOCK FARM & SEED CO., INC. FARMER DIRECT WHOLESALE GRASS SEED 18724 Hancock Farm Road Dade City, FL 33523 www.HancockSeed.com

Services for Hire

- · Hydro Seeding
- · Seed & Mulch
- · Erosion Control Tractor Services
- · Light Land
- Clearing

ORIGINAL IDEA:

- Type OVERLOAD!
- The image is not used well.
- X Because of all the copy, it's not apparent what is being advertised.

PHASE TWO:

- Copy was shortened.
- The image was simplified.
- The company's name was better emphasized.

HANCOCK FARM & SEED CO., INC.

LAWN & PASTURE GRASS SEED • TRACTOR SERVICES

WILDLIFE FOOD PLOT SEED • HYDRO-SEEDING

18724 Hancock Farm Road, Dade City, FL 33523 www.HancockSeed.com

An open-minded customer, working with a designer experienced in out-of-home design, resulted in a clever, memorable and truly stellar outdoor campaign!



Effective outdoor design requires an understanding of the outdoor medium. Outdoor is consumed differently than other types of advertising, and must be adapted for use in the out-of-home environment. Let our experienced graphic design team help make your ad more outdoor savvy!